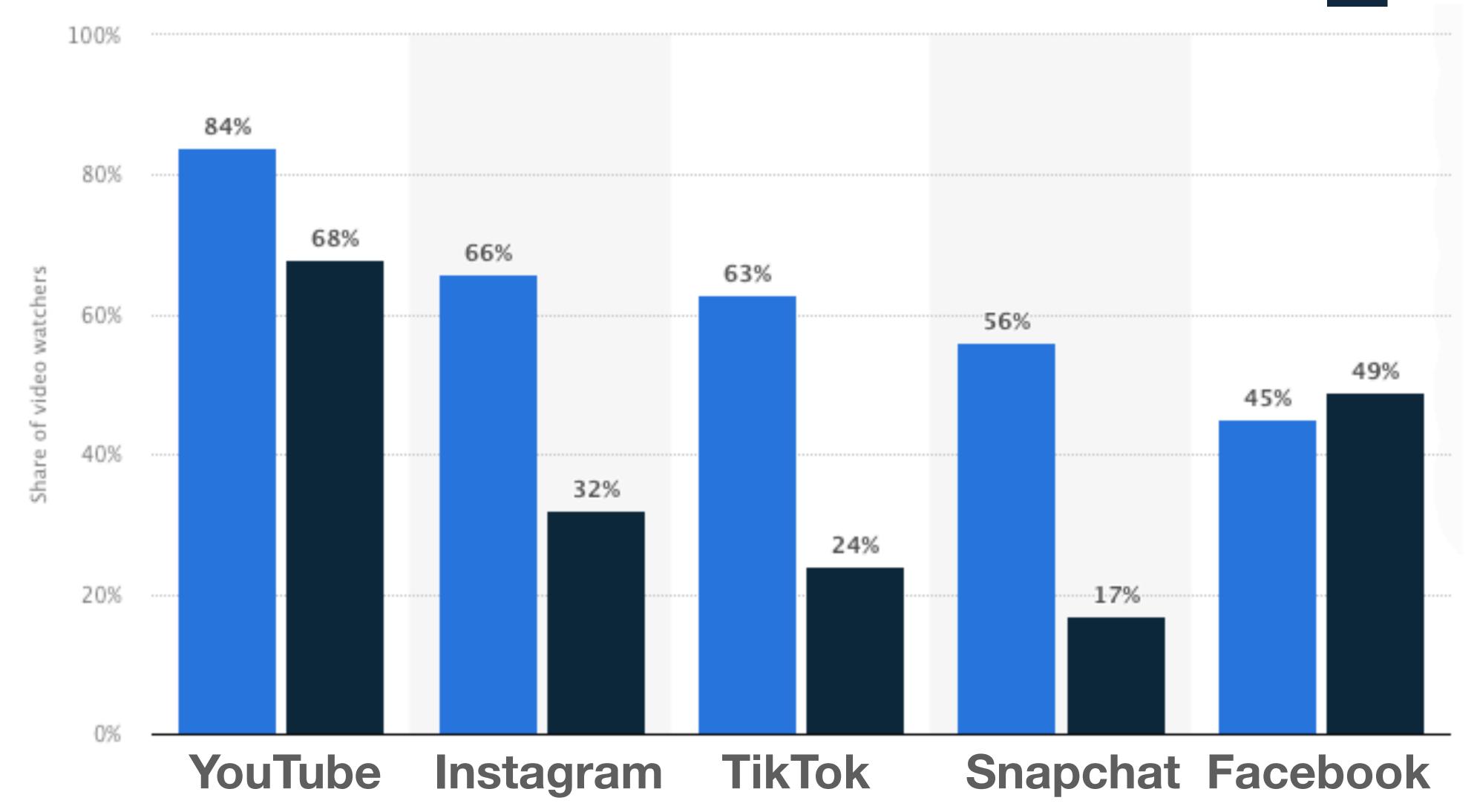
Social Video

18-24

Online Video Use by Age Group

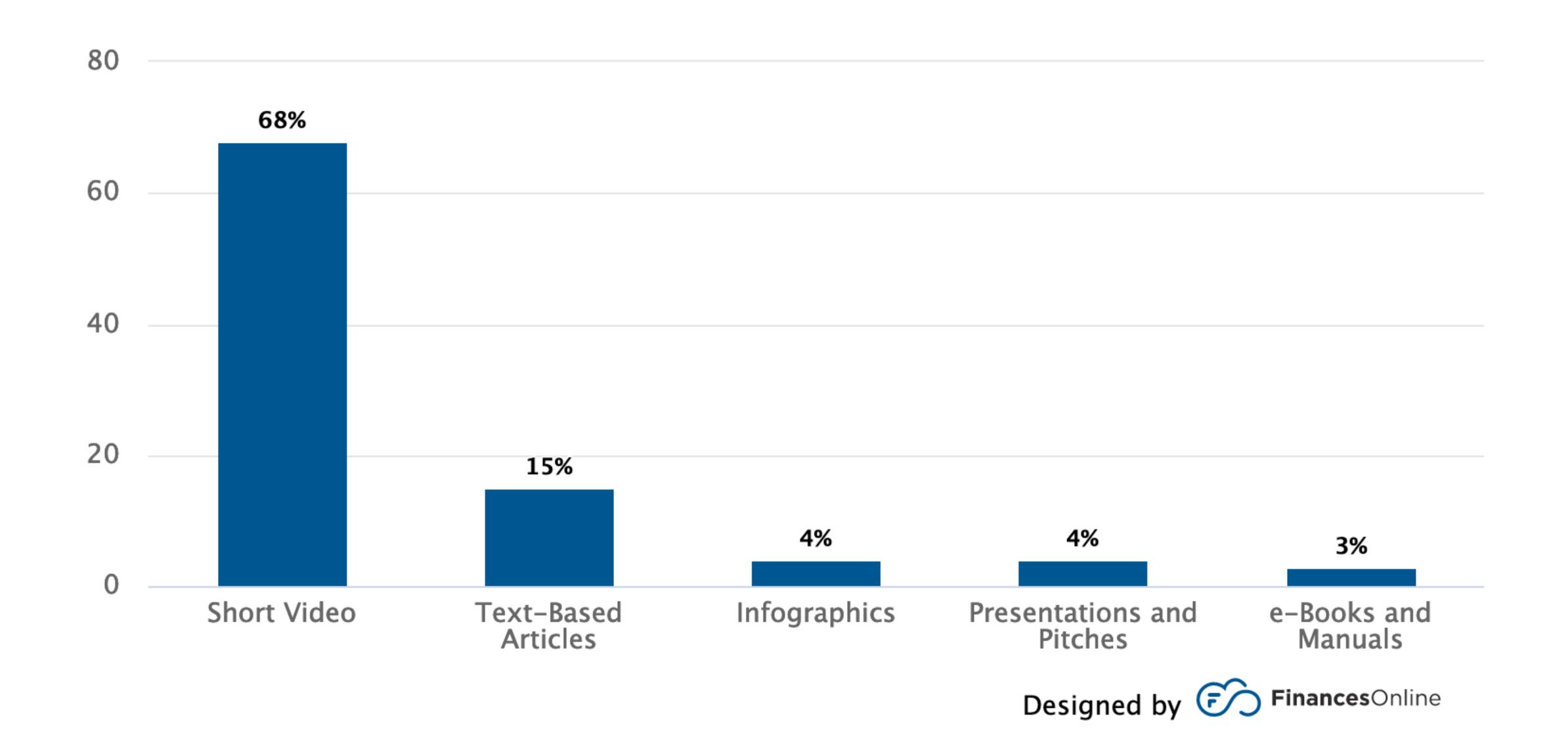




93% of companies have acquired new customer(s) using social media videos.

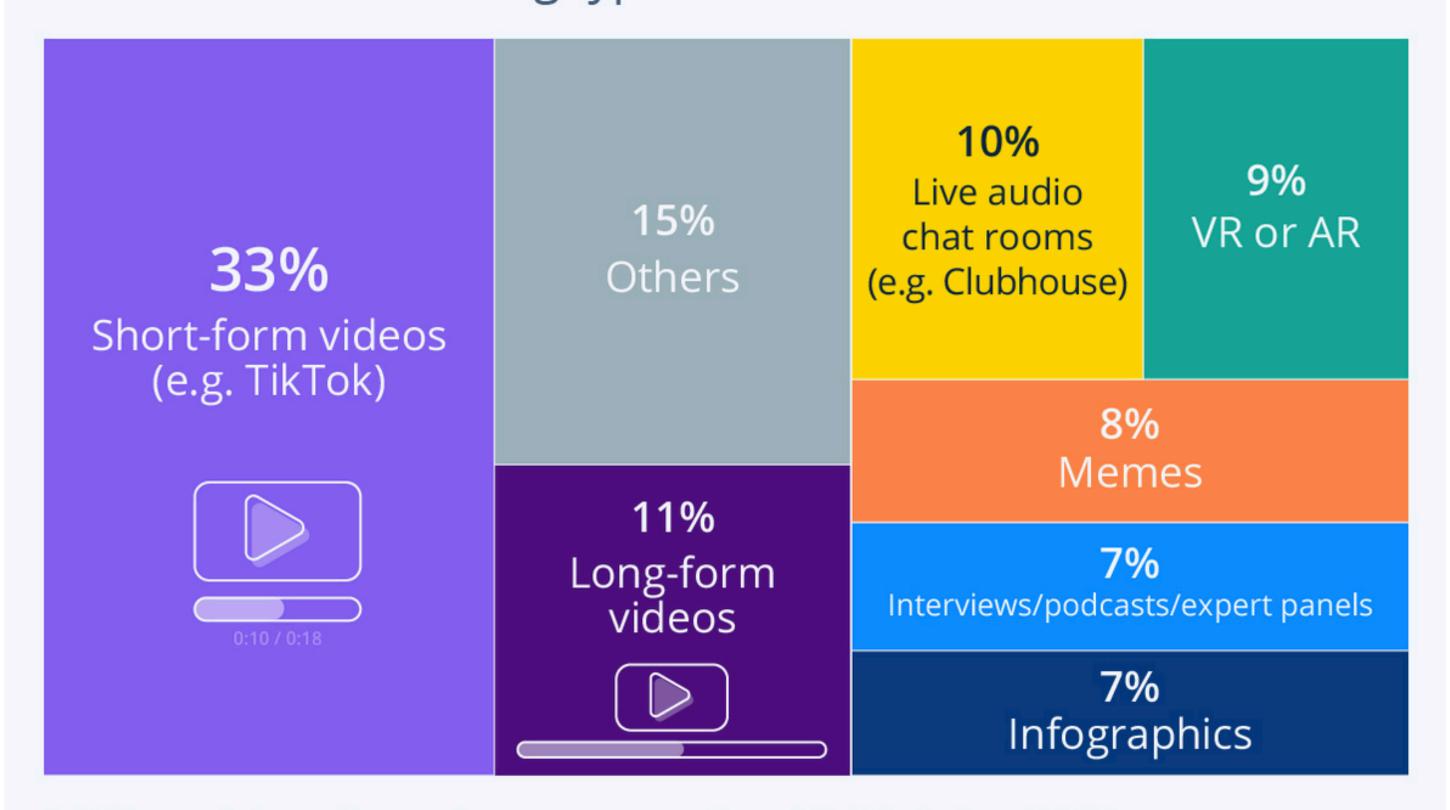
86% of social media users would like more videos from brands.

How Consumers Want to Learn About New Products



Marketers Double Down on Short-Form Video in 2023

Share of social media marketers who plan to invest most in the following types of content in 2023



1,000+ social media marketers surveyed worldwide in Jan. 2023 Source: HubSpot







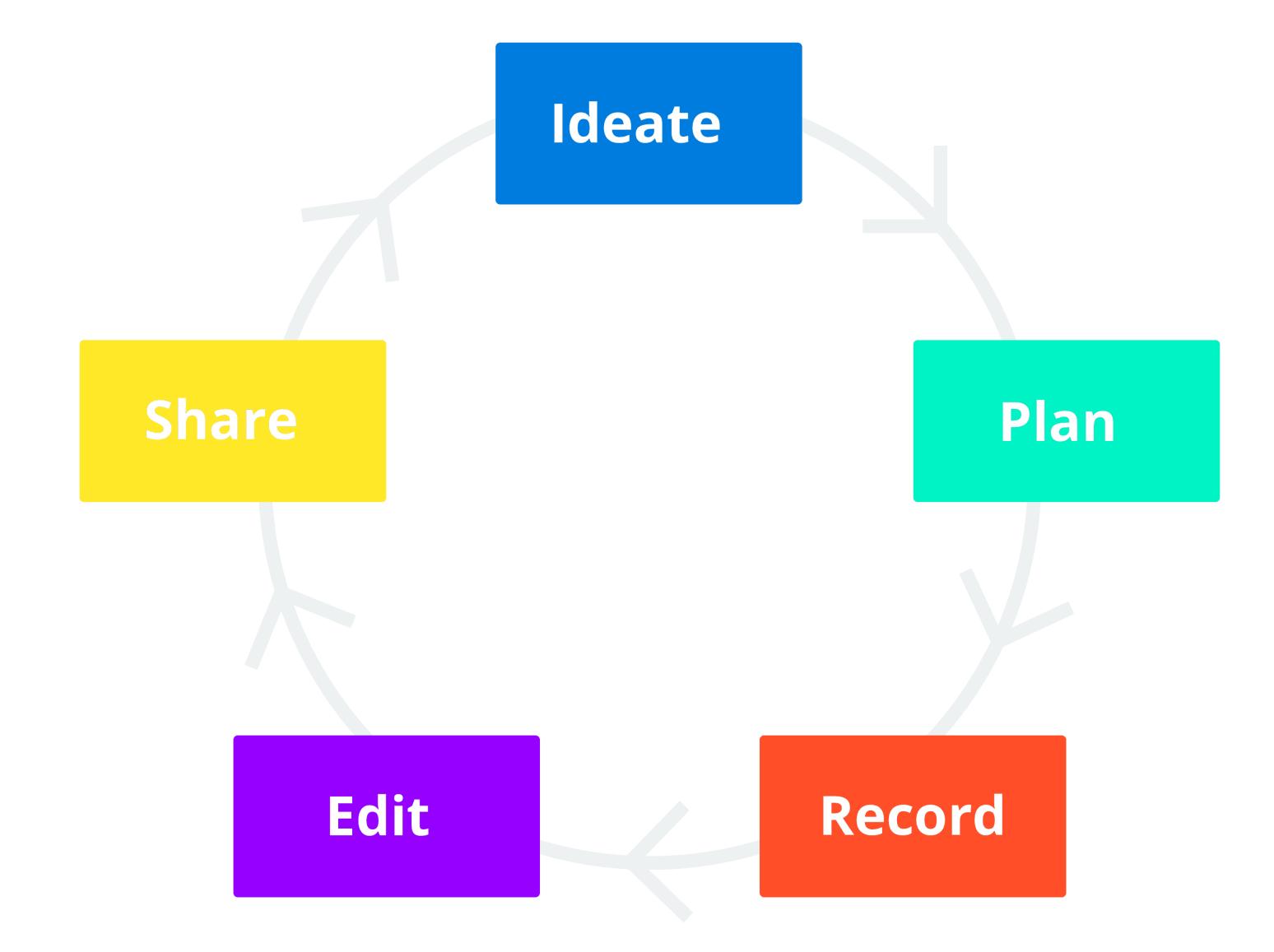


Social Media Video Strategy

- Set goals
- Decide on platform(s)
- Select video types
- Plan production

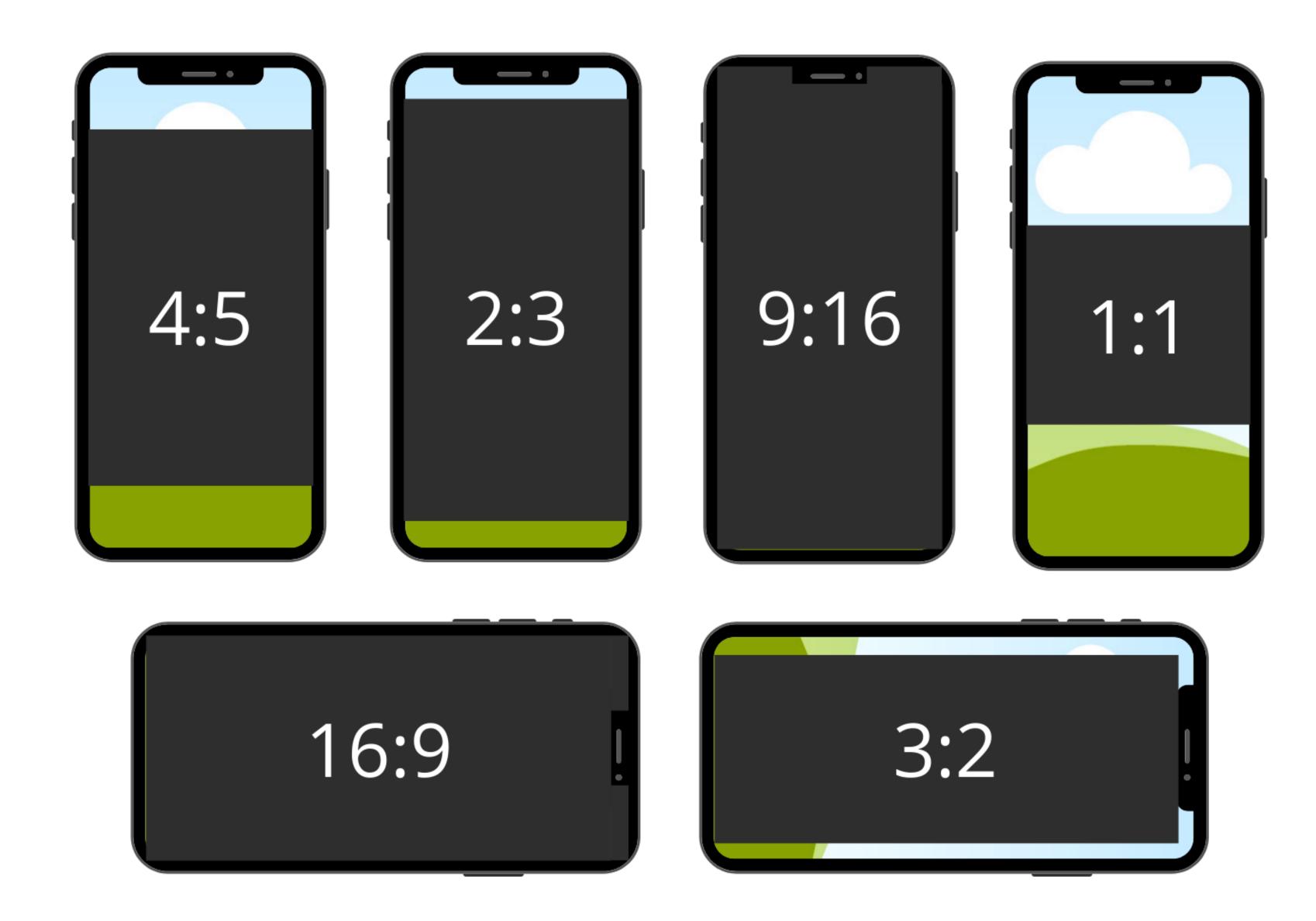
- Understand Editing
 Needs
- Schedule & promote
- Analyze metrics

Creation Process



Buffer - How to Create Engaging Short Videos for Social Media (Including 7 Excellent Examples)

Video Aspect Ratios



Producing Social Video

- Square 78% More Space Than Horizontal Video
- 1:1 Takes up more space than 16:9
- 30-35% more video views
- 80-100% increase in engagement
- 33% less cost to engage with square video on Instagram

Mobile Video

- Mobile has Increased 233% Since 2013
- 70% of all Video Views Came From Mobile Devices
- Square Video and Letterbox Video (1:1 format)
 Outperform Landscape Video

Social Media Video Types

- •Interview/Q&A
- •Behind-the-Scenes
- Feature/Product Video
- Live Videos
- Promos and Deals
- User-Generated Content

- •Giveaways and Contests
- Announcements/ Reveals
- Events
- Breaking News/Trending
- Tutorials/How-Tos

Facebook Video Statistics

1

Facebook Video in Numbers

Sources: The Verge, Marketing Land, Variety, DataReportal, SocialInsider

8 BILLION

number of daily Facebook video views **1.25** BILLION

monthly users of Facebook Watch 3 SECONDS

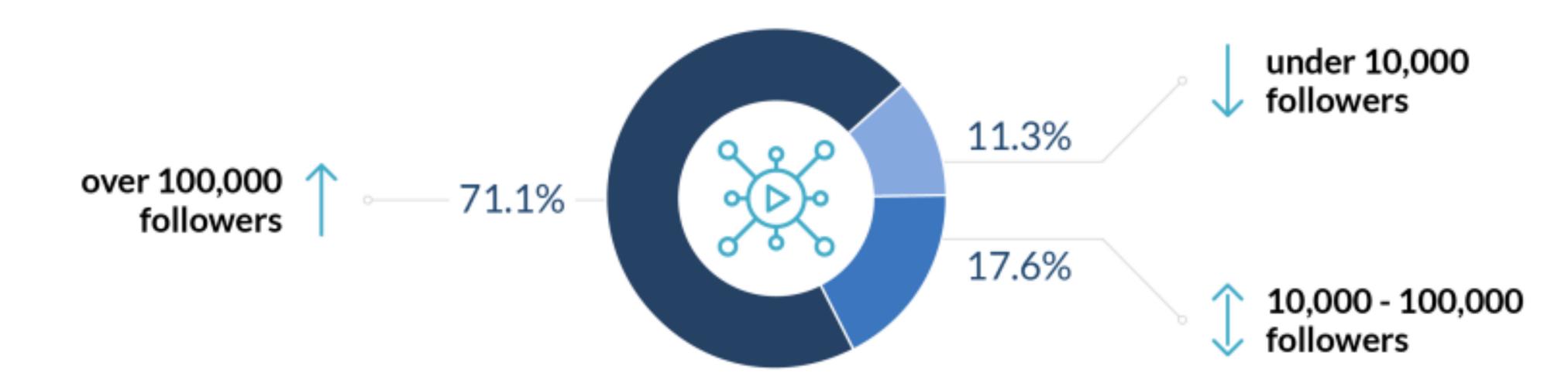
span of time that counts as view on Facebook and Instagram **71%**

videos on Facebook from accounts with more than 100,000 fans **15.1%**

share of videos on all posted content on Facebook 2

Share of Facebook Videos Posted by Account Size

Source: SocialInsider



Facebook Video Statistics



Facebook Video Viewing Habits

Source: eMarketer, AudienceProject, Variety, WARC, Facebook



average time spent by viewers per day watching Facebook videos

4.57 sec

average watch time on Facebook for brand videos



US digital viewers who use Facebook to watch videos jump in Facebook Live video viewership due to COVID-19

watch time on Facebook that comes from shared videos US Facebook users who are watching videos on the platform at any given time

Using Instagram Reels for Business

- Up to 90 seconds long
- Content
 - Educational Content
 - Showcase Products
 - Behind the Scenes (BTS) Content
 - Sales and Share Offers

Instagram Ads

Support Business Objectives

- Brand awareness
- Reach
- Traffic

- App installs
- Video views
- Conversions

91% of Instagram users watch videos on the platform every week.

YouTube Shorts for Business

- Vertical video that fills a mobile screen
- Best for content that doesn't need long video
- Create separate channel for shorts
- May add and link to a long form video
- Doesn't have to be entertaining to be successful

TikTok Statistics

- Generated estimated \$4.6 billion revenue in 2021 -142% increase year-on-year
- Downloaded over 3 Billion times
- 1.8 billion monthly active users by end of 2022
- Powered by Some of the World's Most Sophisticated Al.
- 47.4% of All Internet Users Aged 10-29

TikTok for Marketing

- Work with Influential Content Creators
- Best for Reaching a Gen Z Audience
- 66% of the App's Users are Younger than 30 years
- Not good to reach B2B customers
- Not for B2C Brands Targeting Older Generations

TikTok Tips for Business

- Take advantage of quick-cut tutorials
- Branded Hashtag Challenges
- Make your Content Accessible
- Use Influencer Marketing and User-Generated Content
- Monitor Brand Keywords for Greater TikTok Takeaways
- Make your own TikTok challenge
- Have Fun and Experiment with TikTok Trends
- Keep the Focus on Your Audience and Authenticity

TikTok User Capabilities

- Create Videos
- Add Music
- Co-create content using duets
- Add filters and effects
- Live stream

According to Facebook, 85% of people engage with social videos with the sound off.

Sources for Social Video Stats



Business of Apps website



Always Up-to-Date Guide to Social Media Video Specs



Your Thoughts?